



benchmarkQA

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Rick Hults to Lead BenchmarkQA Sales Initiatives

Minneapolis, MN, October 1, 2008 – BenchmarkQA, a Minneapolis-based quality assurance consulting, contract staffing and training company, has today expanded its sales team with the addition of Rick Hults as director of business development. Rick Hults will be responsible for managing existing client relationships and seeking out new opportunities in the business analysis and QA arenas by promoting BenchmarkQA's consulting, staffing and training services, and introducing several new service offerings including "Quick Audit" and "Quality Path."

Prior to BenchmarkQA, Rick had tremendous success as business development manager with Minnesota-based CS Solutions, where he generated significant revenue and company growth by establishing strong relationships with his clientele and earning their trust through excellent service and ingenuity. In addition to sales and account management, Rick's background also includes extensive experience with business process off-shoring, including management of the transition of more than \$10 million in internal revenue to offshore operations with a department of more than 350 in India.

"Rick has an exceptional reputation for creating great relationships, being highly responsive to clientele, and resolving business issues with creativity and dedication," says Molly Decklever, vice president of operations. "He has impressed us with his genuine commitment to understanding his customer's needs and meeting those needs."

"We anticipate that Rick's work ethic and service for our clients will help our business thrive, while upholding the same level of integrity and business ethics that have kept BenchmarkQA on top of our game the past 21 years," says Larry Decklever, president and owner.

BenchmarkQA, headquartered in Minneapolis, provides quality assurance consulting and testing services to software development teams, helping them deliver high-caliber software with greater efficiency and cost control through process improvement strategies, training, guidance, and the productivity of highly-skilled QA industry professionals. As a service to the Twin Cities QA community, BenchmarkQA offers free Software Quality Forums on a quarterly basis. For more information, please visit www.benchmarkQA.com.

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